

A MERRY XMAS

:: AND MANY :: GOOD :: SHAVES

Will be the portion of the man who receives a Gillette Safety Razor for his Christmas Gift. There are others—but try a Gillette first—it's the best of all the safety razors.

Have you noticed the window showing of cutlery and other nice things we are showing for Christmas?

Rogers' 1847 Triple Plate Silver, Hand-some Pocket Cutlery and all the popular makes of razors, etc.

EZRA W. THAYER

124-30 E. Wash. St.

127-37 E. Adams St.

THE MEN AND THE POLICY

ESTABLISH THE STANDING OF EVERY BANKING HOUSE

This bank is officered and directed by men of forty years' experience in banking circles in this section. Its equipment affords every facility for the transaction of banking matters and its correspondents are the leading banks and bankers in the world of finance.

MAKE IT YOUR BANK

National Bank of Arizona

"Rainy Days" come to everybody. Life has more "downs" in it than "ups." RIGHT NOW, while you are making, you ought to be saving; then when things go wrong, you will have something to fall back upon. Come and talk with us about opening a bank account.

UNION BANK & TRUST COMPANY

"The Growing Bank."

The Farmers and Merchants Bank

4 per cent
on savings
accounts

Beginning Saturday, June 24th, and every Saturday thereafter, this bank will open at 3 p. m. and close at 9 p. m. for the accommodation of the public.

"How Can I Get a Home for My Family, or a Straight 6 Per Cent Loan?"

THE WESTERN HOME-INVESTMENT CO., Inc., will tell you. 406 National Bank of Arizona Bldg. Call, write or telephone. Overland 1077. A few good field men wanted. Liberal pay. References required.

The Determined Twins and the Fur Stole

BY EDGAR JEPSON.

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"Why?" said Erebus, surprised. "Those rabbits," said the Terror. "I want to sell them; but it's no good going into Rowington and trying to sell them to a poulterer. Even if he wanted rabbits, which he mightn't, he'd only give me sixpence each for them. But if I were to sell them myself here, I could get eightpence, or perhaps ninepence, each for them. But, you see, a Dangerfield can't sell things. Uncle Maurice said I had the makings of a millionaire in me, but a Dangerfield couldn't go into business. It's the family tradition not to. That's what he said."

"Perhaps he was only rotting," said Erebus hopefully. "No; he wasn't. I asked Mum; and she said it was the family tradition, too. I expect that's why we're all so hard-up."

"But the Squire sells things," said Erebus quickly. "He sells a lot of his game. And you can't say he isn't a gentleman, though the Austruthers aren't as old as the Dangerfields." "Of course he does," said the Terror in a tone of great relief. "We can easily count rabbits as game."

Forthwith they took their bicycles and the four rabbits, and set out on their way through the neighborhood. The Terror went to the backdoor of their well-to-do neighbors and broached the matter of rabbits to their cooks. In three-quarters of an hour he had sold the four rabbits for eightpence each. They were pleased indeed; the Fur Stole was moving towards them. Deducting expenses, they had fourteen and twopenny out of the sixty-three shillings.

It was sometimes said of the Twins that they never knew when to stop; but in this case it was not their fault that they went on. It was the fault of the rabbit-market; at the fourteenth rabbit, when they had but twenty-one and sixpence towards the stole, the bottom fell out of it. For the time the desire of Little Deeping to eat rabbits was sated.

It was also the fault of the cook of Mrs. Blenkinsop, who said, "Now, if you was to bring me a nice fat pheasant twice a week, it would be a very different thing, Master Dangerfield."

The Terror looked at her thoughtfully, then he said, "And how much would you pay me for pheasants?"

The cook made a silent appeal to those processes of mental arithmetic she had learned in her village school, saw her profit, and said, "Half-a-crown, sir."

"All right; I'll bring you two a week," said the Terror firmly.

When he revealed to Erebus his vision of the new Eldorado, she said, "But where are you going to get pheasants from?"

"Woods," said the Terror, embracing the horizon in a sweeping gesture.

Erebus looked round the horizon with greedy eyes; they sparkled fiercely.

"But we don't know nearly enough about it," said the Terror thoughtfully. "I think we ought to talk to Wiggins's father. He knows a lot of useful things as well as Higher Mathematics. But we'd better not let him see we're trying to get anything out of him."

For the next three days they rode forth with the intention of coming upon Mr. Carrington by seeming accident; but it was not till the third day that they came upon him and their young friend, Wiggins, walking briskly, about three miles from Little Deeping. The Twins, as a rule, were wont to shun Mr. Carrington. They had a great respect for his attainments, but a much greater for his humor. In Erebus this respect often took the form of wriggling in his presence. She did not know what he might say next. He was therefore somewhat surprised when they slipped off their bicycles, and joined him. He wondered what they wanted.

Apparently, they were merely in a gregarious mood, yearning for the society of their fellow-creatures; but in about three minutes the talk was running on pheasants. Mr. Carrington did not like pheasant except from the point of view of eating; and he dwelt at length on the devastation the Sacred Bird was working in the English countryside: villages were being emptied and let fall to ruin that it might live undisturbed; the song birds were being killed off to give it the woods to itself.

It seemed but a natural step from the pheasant to the poacher; he was not aware that he took it at the prompting of the Terror; and he bewailed the degeneracy of the English rustic, his slow reversion to the type of neolithic man, owing to the fact that the towns drained the villages of all the intelligent. The skilful poacher who harried the Sacred Bird was fast becoming extinct.

Then at last he came to the important matter of the wiles of the poacher; and the thirsty ears of the Terror drank in his golden words. He discussed the methods of the gang of poachers and the single poacher with intelligent relish and more sympathy than was perhaps wise to display in the presence of the young. The Terror came from that talk with a firm belief in the efficacy of raisins.

(To be continued)

Store Open Every Evening to 9 O'clock



Women's Tailored Suits Are All Reduced In Price

Prices are cut sharply—our best suits as well as the cheaper kind. A radical clearance is expected in our Suit Department in the next few days. Our suits have all the dignity, smartness and good tailoring that Goldwater's suits are good to have. They were made for us. They will stand up under the most critical test to which you can put them.

WE EXPECT TO SELL ALL OUR SUITS IN A FEW DAYS and we ask our trade to take advantage of the great savings offered now. Don't wait till your size is gone. Our entire stock of Wool Suits going at the following reductions:

\$20.00 Suits marked down to	\$15.00
\$27.50 Suits marked down to	\$22.50
\$32.50 Suits marked down to	\$27.50
\$37.50 Suits marked down to	\$30.00
\$45.00 Suits marked down to	\$37.50
\$50.00 Suits marked down to	\$47.50

OUR ENTIRE STOCK OF
Trimmed Hats
ALL THE LATEST STYLES,
TODAY, AT HALF PRICE.

Men's Silk Umbrellas

SOMETHING A MAN WOULD APPRECIATE AS
A CHRISTMAS GIFT
and you can buy them today at
JUST HALF PRICE

They are all silk and have sterling silver mounted handles. Values from \$7.50 to \$15.00.

Flannelette Kimonos
Values up to \$2.50 at
\$1.29

Perish patterns and nicely
trimmed with satin bands in
pink, light blue and lavender.
A big bargain.

BIG CHRISTMAS SALE OF
\$1.25 HOSE TODAY AT \$1.00

If you are going to give "her" Hose you'll get good hose and still save some by selecting here today. Black, white and colors, and we have neat Christmas boxes to send them in.

Give "Her" a Rubber Coat

BIG SALE ON RUBBER COATS TODAY

Rubberized Silk Coats, Rajah, Pongee and Satin, in black and colors, guaranteed rainproof:

\$10.00 Rubberized Silk Coats at	\$7.50
\$15.00 Rubberized Silk Coats at	\$12.50
\$17.50 Rubberized Silk Coats at	\$13.75
\$20.00 Rubberized Silk Coats at	\$15.00

Women's Black Coats
VALUES UP TO \$8.75 AT \$3.98

Long Coats, with tailored or long collars, braid trimmed on collar and sleeves. Only two dozen of these coats on sale. Better come early.

TIME FOR REJOICING

Arizona Orange Men Coming Into Their Own

QUICK TRANSPORTATION

It Has Aided Fine Quality In Making the Arizona Citrus Fruit the Standard of Perfection and Profit.

Never in the history of the Arizona orange has the importance of that industry, and the profitability of it, looked more gratifying than at the present time.

With the coming of the knowledge of smudging, which the farmers have acquired in the past two years, has disappeared the only uncertainty of the industry by weather reverses which have somewhat discouraged the growing of the golden fruits in the past. Now, with the protection of the crop by raising the temperature above the frost line, has come the superior deliveries to the markets, and a price on Arizona oranges double that of any other orange on the market at the present time.

Contemporaneously with the reports that the Santa Fe railway has delivered several cars of Arizona oranges to Boston and North Adams, Mass., in nine days, comes the report from the Arizona Eastern that through its supervision a car has reached New York in seven days, carrying Arizona oranges which brought top prices on the markets.

And if that were not sufficient Mr. Rockwell, superintendent of the Arizona Orange Growers' association, received a report of market sales from Detroit, Mich., on December 6, showing sales of Arizona oranges at twice the figure quoted for the Florida orange and the California oranges with which the Arizona product had to compete.

Indeed, it is a time for rejoicing over the future of this industry in Arizona. The orchards are five hundred miles nearer the central and eastern markets than those of California, the big competitor; the fruit is three weeks at least, earlier, the quality, as is evidenced by the market report is much

better, and brings a higher price, there is every reason why the next few years should see as many thousands of acres in orange groves in the Salt River valley as there are hundreds today.

The Arizona Orange Growers' association has up to yesterday shipped thirty-eight cars of fruit to eastern markets, and has supplied the local market with approximately six or eight more. And the season is not more than half through. Prices have been extremely flattering, and the ranchers who have had faith in this industry, and in the country, who have brought orange-growing through the first trying years of uncertainty, when there was no association, no protection, and sometimes no profit, have triumphed, and are now deservedly "coming into their own" with bounteous return.

Five years ago, if a car reached New York within fifteen days the news seemed almost incredible. Today if the shipments do not cover the same route in less than half the time, a trailer is sent after the car to see if it is lost. The Santa Fe now sends a car to Kansas City in six days, and to Chicago in seven days, and considers it of common occurrence.

The recent sale of several cars of Arizona oranges in the Detroit market, which reached their destination in eight days are given below in comparison with the sale of California oranges on the same market on the same day; notice the difference:

Size	Ariz.	Calif.	Calif.
96....	\$5.75	\$4.75	\$2.95
100....	5.85	5.20	2.75
112....	6.00	5.20	2.85
126....	5.75	5.25	3.05
150....	5.75	5.05	3.15
176....	5.55	5.05	3.05
200....	5.25	4.85	2.90
216....	4.65	4.80	2.95
250....	2.65
288....	2.70

The remarks on the Arizona brand were: "Exceptionally fine fancy packages"; on the California brands, "good quality and color."

FOLEY KIDNEY PILLS

Tonic in action, quick in results. Will cure any case of kidney or bladder disorder not beyond the reach of medicine. No need to say more.

MEN WHO SHED TEARS.

That the modern woman is rapidly forgetting how to have "a good cry" was proved by the words of a number of notable authorities published in the Daily Mirror a few days ago. Now inquiries seem to prove that the modern man weeps more than the women do.

"I think the man of today gives way to tears more than does the modern woman," said Robert Loraine, the well-known actor-manager-arranger, while discussing the subject yesterday. "You can see that by keeping your eyes open in the theater and elsewhere. At emotional moments a man will often weep where a woman will not. I have noticed men crying over incidents in plays that leave many

Here Are Toys That The Children Are Taking a Great Interest In

NOTE THESE SPECIALS

Big Trumpets, with gold band and gold tassels. Bargain at....35c
Walking Dogs, latest novelty in toys—all kinds of dogs that walk, at.....\$1.50 to \$2.00
Toy Tea Sets of real china, some of them real hand-painted. Make your little girl happy with a set of these dishes.....25c to \$5.00
Railroads, with spring to wind up and circular track, here at....75c
New Street Car, with circular track, connected with a switch that turns the car around. Come and see them run tomorrow.
Prices.....\$2.00

A BIG LOT OF TOYS
TODAY AT 25c EACH
Engines, Automobiles, Drums, Windmills, Dolls, Picture Blocks, Steeplechase Games, Dynamobiles, Tops, etc., etc.

Lingerie & Fancy

Waists at Extraordinary Cut Prices

Silk Marquisettes, Chiffon Over Lace, All-Over Nets and beautiful Tussore-line Lawns, hand embroidered or trimmed with handmade Irish Crochet Lace, long and short sleeves, high or low neck effects. Such values were never offered before:

\$7.50 Waists today at	\$4.75
\$8.75 Waists today at	\$5.75
\$10.00 Waists today at	\$6.75
\$12.50 Waists today at	\$8.75
\$20.00 Waists today at	\$12.50

A lot of Slipover Waists, in dark, light Marquisettes and Chiffon—reduced today at above prices.

Xmas

We have some fine Cases and Bags for presents. Come and see them.
PHOENIX TRUNK FACTORY,
433 W. Washington.

Before Building, Call and See the
ARIZONA BUILDERS' SUPPLY COMPANY'S LINE

Pressed and Enamel Brick, Terra Cotta Roofing Tile and Trimmings, Art and Leaded Glass Windows, Mantels, Steel Lockers, Sidelvark and Skylights, Lupton Specialties, etc. Bring us your plans and specifications for an estimate.

Arizona Builders' Supply Co.
317 W. Washington St.

THE ENGLISH KITCHEN

Adams and First Sts.

Open at night.
All kinds of Short Orders.
WE SERVE CHINESE NOODLES AND CHOP SUEY.

FOR YOUR Xmas Dinner



Packed in sanitary cans, no acids or soldering.

Olivettes large, firm and of fine flavor.

Quart can.....45c
Pint can.....25c

OLIVETTE BRAND
Munger Brothers Co.



Green Olives

1-2 gal. Jar.....75c
Medium jar.....45c
Small jar.....25c

OLIVETTE BRAND
OLIVE OIL

Large Bottle.....\$1.00
Medium bottle.....55c
Small bottle.....30c

E. S. Wakelin Grocer Co.

GLENDAL REAL ESTATE BARGAINS

SMALL FARMS, from five acres up, improved and unimproved, for sale on easy terms.
A. W. BENNETT
Office in Hotel Glenwood,
Glendale, Arizona.

REDEWILL PIANO CLUB

The Best Xmas Gift
You can afford one—\$1.75 per week.

The Annex Hotel

Rooms single or ensuite
Private and shower
baths. Steam heat.

Special low rates.
Centrally located.

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